

The Berghotel Schmittenhöhe offers unique jobs. Work at 2000 meters with the best views!

Full time | Zell am See

Head of Accommodation/Sales (m/f/d)

We offer you a modern workplace on the most beautiful lookout mountain in Austria with an interesting and varied range of activities as well as corresponding development opportunities.

YOUR TASKS

- Operational and strategic management of daily hotel operations
- Development and implementation of sales strategies for accommodation and events
- Monitoring of various cost budgets

- Active acquisition of new customers as well as support and expansion of existing customer relationships
- Management and optimization of sales channels
- Conducting market and competitor analyses as well as regular reporting to senior management
- Leadership, motivation, and development of employees
- Close collaboration with other departments to ensure an unforgettable stay for our guests

YOUR PROFILE

- Completed education in hotel management, tourism, business administration, or a comparable qualification
- Several years of professional experience in sales within the hotel or tourism industry
- Initial leadership experience is an advantage
- Strong service and customer orientation as well as entrepreneurial thinking
- Excellent German and English skills, both written and spoken
- Proficient in MS Office, channel managers, and hotel software

WHAT WE OFFER

- a modern and challenging workplace on the most beautiful mountain in Austria
- an interesting and varied field of activity with corresponding development opportunities
- a pleasant working atmosphere in a motivated team
- Use of training courses by agreement
- Remuneration according to KV from a gross monthly salary of 3 500,00 € with the willingness to overpay
- extremely attractive working hours day service
- numerous attractive social benefits such as free ski pass, travel allowance, employee accommodation, company health promotion, training opportunities and much more

We look forward to receiving your meaningful application with CV and a personal acquaintance!

Apply now

SCHMITTENHÖHEBAHN AG

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